



Order Negotiation

Add-on Services

# Order Negotiation

**Chinaimportal.com**

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- + Payment terms
- + Shipping terms
- + Late delivery terms
- + Quality control terms
- + Accepted defect rate
- + Order process

What's the purpose of having an order term sheet?

Is this document only valid for one order?

What do we need to get started?

What will I receive in the end?

How long in advance should I order this service?

Are there any other costs?



## Important

1. While an order term sheet is generally an effective method to prevent quality issues, delays, and general misunderstandings, the order term sheet shall not be seen as an insurance policy or quality guarantee.
2. The order terms sheet is not a substitute or replacement for a pre-shipment quality inspection or lab test. We strongly recommend that you always book quality inspections and lab tests when importing goods from Asia. That said, the order term sheet can function as the foundation of your quality assurance and compliance process.
3. Don't assume that the order terms sheet offers any meaningful IP protection. The order terms sheet is not a replacement or substitute for trademark registration, design or utility patent

Ready to get started?

[Order Now](#)

[Free Consultation Call](#)

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